



→ b/s for information
file BATUKE

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17th September, 1992

S. M. A

21 SEP 1992

P. P. & D

Mr H Krappitz
Hauptverwaltung
B.A.T. Cigarettenfabriken GmbH
Alsterufer 4
2000 Hamburg 36
Germany

Dear Herr Krappitz,

Following our discussions recently at Millbank with Mr. Stuart Aiken, I have been considering further the opportunities that we discussed for production of King Size Hinged Lid brands in BATCF plants.

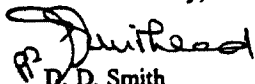
There were always several alternatives open to us for providing the capacity, and at the same time problems associated with removing volume from Southampton for marketing reasons. These we touched on in our meeting.

As a result of pursuing these alternatives we have established plans which provide us with the capacity we need without having to ask you to contribute any of your spare capacity. This is true for current plans over the next few years.

However, it is possibly still worthwhile our establishing the basic potential for BATCF to manufacture BATUKE brands at some time so that, should an emergency arise, we would be able to act quickly. If you are in agreement with this I suggest we carry out a project some time in the early part of 1993.

I would like to thank you for your support.

Yours sincerely,



D.D. Smith

Head of Production Planning

cc: 
D C Bedding

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