

CONFIDENTIAL!!

Manufacturer Scorecard

Manufacturer

COVIDIEN (Mallinckrodt)

Category Manager:

SARAH EVANS

PRO SKU Count:

82

Non-PRO SKU Count:

103

Buyer:

CLAY SAUNDERS

PRxO® Item Level Sales- Top 10 (Last 3 Months)

Rank	Item Description	Strength	Form	Size	PRxO Sales	Sales QTY
1	OXYCOD/APAP	10/ 325 MG	TAB	100	\$3,337,930	113,288
2	OXYCODONE HCL	30 MG	TAB	100	\$1,351,059	37,117
3	TEMAZEPAM	7.5 MG	CAP	100	\$989,427	2,335
4	FENTANYL ORAL	1600 MCG	LOZ	30	\$987,841	1,472
5	METHADONE HCL	10 MG	TAB	100	\$840,797	137,161
6	FENTANYL ORAL	800 MCG	LOZ	30	\$719,820	1,650
7	OXYCOD/APAP	7.5/ 325 MG	TAB	100	\$715,294	29,077
8	FENTANYL ORAL	1200 MCG	LOZ	30	\$593,102	1,094
9	MORPH SUL	30 MG ER	TAB	100	\$532,265	26,747
10	HYDROMORPH	8 MG	TAB	100	\$512,038	8,897

NP Item Level Sales- Top 10 (Last 3 Months)

Rank	Item Description	Strength	Form	Size	NP Sales \$\$	NP \$ QTY
1	OXYCODONE HCL	30 MG	TAB	100	\$1,194,957	34,801
2	OPTIRAY 320	UL/JCT	SYG	20X125 ML	\$718,730	1,179
3	OPTIRAY 350	350 MG/ML	VL	6X500 ML	\$683,735	1,359
4	OXYCODONE IR	5 MG	TAB	100	\$613,190	58,555
5	OPTIRAY 320	UL/JCT	SYG	20X100 ML	\$547,089	1,086
6	OXYCOD/APAP	10/ 325 MG	TAB	100	\$493,160	15,993
7	OXYCOD/APAP	5/ 325 MG	TAB	100	\$384,608	109,149
8	OXYCOD/APAP	5/ 325 MG	TAB	100 UD	\$381,955	38,329
9	MD-GASTROVIEW	66/ 10%	SOL	12X120 ML	\$356,691	2,251
10	OPTIRAY 350		LIQ	12X100 ML	\$348,852	1,584

PRxO® Item Level Service Level (Last 3 Months)

Rank	Generic Description	Strength	Form	Size	NDC #	Total Lines Ordered	Total Omit Lines	ABC Omit Lines	MANF Omit Lines	MANF Svc Lvl %	Value of MANF Out\$
1	HYDROCODONE/ACETAMINO	5/ 500 MG	TAB	100	00406035701	7,504	255	21	234	96.88%	\$5,605
2	OXYCODONE HCL	5 MG	TAB	100 UD	00406055262	4,993	137	1	136	97.28%	\$23,407
3	METHYLPHENIDATE HCL SA	20 MG	TAB	100	00406145101	4,626	113	0	113	97.56%	\$13,963
4	METHYLPHENIDATE HCL	20 MG	TAB	100	00406112401	9,384	77	12	65	99.31%	\$6,634
5	OXYCODONE HCL	15 MG	TAB	100	00406851501	6,028	68	12	56	99.07%	\$21,453
6	METHYLPHENIDATE HCL	10 MG	TAB	100	00406112201	12,453	51	51	0	100.00%	\$2,047
7	OXYCODONE/ACETAMINOPH	7.5/ 325 MG	TAB	100 UD	00406052262	641	42	0	42	93.45%	\$9,003
8	FENTANYL CITRATE	400 MCG	LOZ	30	00406920430	410	31	0	31	92.44%	\$34,575
9	HYDROCODONE/ACETAMINO	5/ 325MG	TAB	100 UD	00406036562	4,441	30	28	2	99.95%	\$2,696
10	OXYCODONE HCL	30 MG	TAB	100	00406853001	7,974	26	1	25	99.69%	\$8,435
11	FENTANYL CITRATE	1600 MCG	LOZ	30	00406921630	392	25	3	22	94.39%	\$142,324
12	HYDROCODONE/ACETAMINO	7.5/ 325MG	TAB	100 UD	00406036662	3,250	19	19	0	100.00%	\$1,797
13	FENTANYL CITRATE	600 MCG	LOZ	30	00406920630	389	18	1	17	95.63%	\$40,438
14	METHADONE HCL SOLUBLE	40 MG DSP	TAB	100	00406054034	103	16	16	0	100.00%	\$436
15	OXYCODONE HCL	5 MG	TAB	100	00406055201	14,036	14	14	0	100.00%	\$2,003
16	HYDROCODONE/ACETAMINO	5/ 500 MG	TAB	500	00406035705	25,107	14	5	9	99.96%	\$742
17	FENTANYL CITRATE	1200 MCG	LOZ	30	00406921230	316	14	0	14	95.57%	\$42,968
18	FENTANYL CITRATE	800 MCG	LOZ	30	00406920830	487	9	0	9	98.15%	\$15,808
19	ACETAMINOPHEN/CODEINE	300/ 30MG	TAB	100 UD	00406048462	1,896	8	2	6	99.68%	\$135
20	OXYCODONE/ACETAMINOPH	5/ 325 MG	TAB	100 UD	00406051262	8,294	7	7	0	100.00%	\$662

Last Update:

8/17/2010

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