

THE TOBACCO INSTITUTE, INC.

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MINUTES OF THE TWENTY-FOURTH MEETING OF
THE BUDGET COMMITTEE

The Twenty-fourth meeting of the Budget Committee of The Tobacco Institute, Inc. was held at 3:00 P. M., February 24, 1977, at Innisbrook, Tarpon Springs, Florida.

The following members of the Committee were present:

B. D. Cummins, Chairman
John V. Blalock
M. Alfred Peterson

There were also present Alexander Holtzman, of Philip Morris Incorporated; Horace R. Kornegay, President of The Institute; Franklin B. Dryden, Kathryn R. Golden and Donna Hilderley, of The Institute; and Stanley L. Temko, of counsel to The Institute.

Chairman Cummins presided at the meeting and Mrs. Hilderley acted as secretary and recorded the minutes.

Mr. Cummins stated that he had reviewed the cash reports and the current outlook for the remainder of 1977. He noted there were several items in the proposed revision of the 1977 budget under "Administration" and "General" sections of the 1977 budget calling for increases. The proposed increases totaled \$66,500.

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After discussion, the Committee concluded that the proposed revisions to the "Administration" and "General" portions of the 1977 budget be recommended to the Board of Directors for approval.

After discussion, the Budget Committee recommended that "Item IIIc - Advertising Contingency" under the "Public Relations" section of the budget be retitled "Item IIIc - Advertising Contingency & Special Projects." Expenditures under this item would continue to be subject to prior approval of the Executive Committee. It was determined that the expenditures for the airport petition project, which had been cleared with the member companies concerned, should be placed under and paid from this redesignated item.

It was the consensus of the meeting that the revised budget and the change in designation of category IIIc be recommended to the Board of Directors for approval, as well as the fact that the airport petition expenses would be covered under this category.

There being no further business, the meeting was adjourned.



Acting Secretary

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