

OPERATING REVENUES

Twelve Months
December 31, 1981

(000 Omitted)

P.M. U.S.A.		
Tobacco		
Richmond		
Louisville		
Total P.M. U.S.A.	<i>Excise Tobacco Health List.</i>	\$ 2,557,905
	<i>only { PM USA</i>	1,203,647
	<i>{ PM Int'l</i>	3,761,552
P.M. INTERNATIONAL (excluding Seven-Up Int'l)	<i>\$7,095,260</i>	3,333,708
Memo: Included in International:		<i>\$7,095,260</i>
Export (Excluding U.S. Sea & Air Stores)	670,565	
U.S. Sea & Air Stores	27,774	
MILLER BREWING COMPANY		\$ 2,849,917
SEVEN-UP COMPANY (Excluding Seven-Up Int'l.)		432,052
PHILIP MORRIS INDUSTRIAL		334,765
Memo: Included in P.M. Industrial (Excluding		
Inter-Co. Sales to Wikolin):		
Polymer Industries	21,460	
Armstrong	9,343	
MISSION VIEJO COMPANY		163,600
SEVEN-UP INTERNATIONAL		66,598
CONSOLIDATING ELIMINATIONS (see below)		(56,338)
P.M. INC. CONSOLIDATED		<u>\$10,885,854</u>
CONSOLIDATING ELIMINATIONS TO BE APPLIED BACK AS FOLLOWS:		
Milprint to P.M. U.S.A.		\$ 19,760
Milprint to Miller		23,548
Polymer Industries to P.M. U.S.A.		351
Total P.M. Industrial		43,659
Miller to Miller Int'l.		12,679
		<u>\$ 56,338</u>

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