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NIG TOB CO LTD.

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STANDARD COMMERCIAL TOBACCO COMPANY U.K.

19th August, 1991

Head of Leaf Department,
Nigerian Tobacco Company PLC,
P.O. Box 413,
Zaria,
Nigeria.

Dear Sir,

re: 1991 NIGERIAN FLUE-CURED TOBACCO

We take pleasure in confirming our purchase of the following 1991 FCV tobacco which are to be packed to the specifications hereunder:-

Type - Nigerian Flue-Cured
Crop Year - 1991
Product - Tipped and threshed
Packed - Paper lined 100 kg bales (Bale boards to be removed at time of shipment).
Packed Grades - NVX 56' x 40' x 19200 kgs. = 1075200 kgs.
 OR ALTERNATIVELY
 NVXB 4 x 40' x 19200 kgs. = 76800 kgs.
 NVXD 30 x 40' x 19200 " = 576000 "
 NVXE 22 x 40' x 19200 " = 422400 "
PRICES - NVX US\$2.75/kg F.O.B. Nigerian Port
 OR ALTERNATIVELY
 NVXB US\$ 320/kg F.O.B. Nigerian Port
 NVXD US\$ 284.35/kg F.O.B. Nigerian Port
 NVXE US\$ 234/kg " " "

COMPARISON WITH

GRADE - NVX 380,000 kgs. packed in 20 kg jute sacks at a price of US\$ 0.34/kg. F.O.B. Nigerian Port.
 Minimum container weight to be 15,000 kgs - any short fall to be for NIC's account and price to be reduced pro-rata.
Payment - 100% against documents.

Bleed Percentages

NVX	XL1	2%	AM	2%	XO2	10%	NO1	9%
	XB	1%	BU1	7%	XH	12%	NO2	8%
	NI.1	2%	PI	3%	XD1	10%		
	hb	1%	DD	1%	XD2	10%		
			XD	4%	XO1	18%		
NVXB	XL1	50%						
	XH	20%						
	NI.1	20%						
	HB	10%						

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NVXD	X01	33%	H01	13%
	X02	20%	B02	13%
	XH	13%	BH	7%
NVXE	BD1	20%	X01	27%
	BD2	6.5%	X02	27%
	B2	6.5%	XU	13%

PACKING SPECIFICATIONS

Over 1" 60% min.
 Over 1/2" 83% "
 Over 1/4" 95% "
 PAN 1.5% max.
 Total Stem 2.5% "
 OBJ Stem .6% "

Bales with an OBJ. stem of over .6% to be reled.

Hand strips may be fed into the product at a constant rate of 15% to assist in achieving the above specifications.

MOISTURES

Lamina - 12%
 + .5% Bales over 13.5% to be reled.
 Stem - 10%
 Over 12.5% to be reled.

PACKING TEMPERATURES

Lamina 40 - 43% C max.
 Stem 47 - 50% C "

TESTING FREQUENCY

Degradation every 20 minutes
 Moistures " 5th bale
 Stem " 20th sack
 Nicotine + Sugar every 50 bales packed
 Pesticide one per grade

PACKING TIME

To be completed by 30th September, 1991

FOREIGN MATTER

No tolerance. Any rejection by the end user for foreign matter to be for NTC's account.

FUMIGATION

Under sheet using methyl bromide 6 days prior to shipment.

PESTICIDE LEVELS

To conform to U.S.D.A. regulations.

SHIPMENT

In minimum 5 x 40' lots.
 Unless advised in writing to the contrary.
 To be completed by 28/2/92.

If you are in agreement with the above terms and conditions please countersign the additional copy and return to Standard Commercial Tobacco Company, U.K.

Yours faithfully,
 STANDARD COMMERCIAL CO. U.K.

COLIN ARMSTRONG

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APPENDIX 1

NVA Blend Components.

INTERNAL GRADE	Z		BUYING GRADE	Z
XL1	4	}	XB	7
XB	3			
XO1	10	}	XM	37
XO2	9			
XH	10			
XD1	10	}	XD	24
XD2	9			
XD	5			
BL1	3	}	BB	5
BA	2			
BO1	7	}	BM	16
BO2	7			
BM	2			
BD1	7	}	BD	11
BD2	3			
BD	1			

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Stem to be packed as NVA.

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