

Message

**From:** Lum, Alice M [Lum, Alice M]  
**Sent:** 8/19/2010 2:49:57 AM  
**To:** Curran, Peter ; Green, Jennifer M; Ray, Haley M (Mund); Johnson, Kristin L; Jones, Tony; Liwag, Joseph ; Miller, Blake ; Negron, Joel M; Ngo, Mary ; Brousseau, Sarah ; Vela, Veronica J  
**CC:** Kisinger, Connie  
**Subject:** FW: Wolters Kluwer Pharma Solutions, Inc Covidien eLT w/e August 6, 2010  
**Attachments:** 30100 Weeklies 8 06 10.xls; COV01\_MAL0166701\_301\_20100806.xls

**After 15-weeks of launch - new milestones achieved:**

**\*\*Kristin is > 300% of Pennsaid launch goals**

**\*\*Pete is > 200% of Pennsaid launch goals and 95% of Exalgo launch goals -- soon entering the X-zone!!!**

**\*\*Mary is 140% of Pennsaid launch goals and 130% of Exalgo launch goals. She's in the + \$7k Zone !!**

**\*\* Jennifer is 138% of Pennsaid launch goals and 77% of Exalgo launch goals -- soon entering the X-zone!!!**

**\*\* Joel is 174% of Pennsaid launch goals hitting new weekly record of 27 AND 1st Exalgo RX !!!**

**\*\* Sarah is 107% of Pennsaid launch goals and 75% of Exalgo launch goals (entering the X-zone soon)**

**Kudos to Blake @ 133% Pennsaid launch goal**

**As Team Texans, we are approx. 112% of Pennsaid and 58% of Exalgo launch goals....Only 30 selling days left in FY2010**

**What will your number\$ be ending Sept. 30th???**

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-----Original Message-----

From: Wolters.Kluwer.Pharma.Solutions@source.wolterskluwer.com  
[mailto:Wolters.Kluwer.Pharma.Solutions@source.wolterskluwer.com]

Sent: Wednesday, August 18, 2010 2:41 PM

To: Lum, Alice M

Subject: Wolters Kluwer Pharma Solutions, Inc Covidien eLT w/e August 6, 2010

Attached is the report containing Wolters Kluwer Pharma Solutions, Inc's eLT data for w/e August 6, 2010 for Covidien's Pennsaid and Exalgo Markets. Projected total counts data have been included.

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Should you have any questions, please contact Sales Administration at the Home Office.

Thank you,

Wolters Kluwer Pharma Solutions, Inc <http://www.wkhealth.com>

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