

### Imports - Exports of Cigarettes Selected Countries (Million Pieces)<sup>1)</sup>

Country	Imports					Exports				
	1989	1990	1991	1992	(1993 <sup>1)</sup> )	1989	1990	1991	1992	(1993 <sup>1)</sup> )
Argentina	1 325	1 350	1 400	1 400	na	0	0	0	0	na
Bangladesh	31	31	31	31	na	0	0	0	0	na
Brunei	800	800	800	800	na	0	0	0	0	na
China	8 754	6 241	7 756	8 540	3 500	5 214	10 379	16 008	30 211	35 000
Cyprus	70	70	70	70	na	3 394	3 400	3 400	3 400	na
Hong Kong	27 000	36 000	36 100	46 500	27 100	40 500	65 700	58 300	66 800	68 400
India	0	0	50	30	30	860	2 500	2 410	2 400	na
Indonesia	22	11	15	21	20	9 922	14 375	15 123	23 050	25 000
Iran	9 000	9 000	9 000	9 000	na	0	0	0	0	na
Iraq	500	96	0	0	na	1 000	0	0	0	na
Israel	2 200	2 300	2 350	2 350	na	0	0	0	0	na
Japan	45 677	51 755	55 427	57 084	58 000	4 802	6 670	9 303	13 550	15 000
Jordan	180	200	200	200	na	96	300	300	300	na
Korea, Rep. of	4 206	4 226	5 267	5 500	3 000	375	507	814	500	1 000
Kuwait	3 152	2 115	750	1 000	na	21	10	0	0	na
Lebanon	1 300	1 300	1 300	1 300	na	0	0	0	0	na
Malaysia	969	969	2 924	2 867	2 900	69	611	2 275	2 962	3 000
Pakistan	4	2	33	19	7	664	347	293	831	1 000
Philippines	328	476	600	835	650	1 104	3 840	3 150	1 400	1 500
Saudi Arabia	18 000	18 500	19 000	19 000	na	0	0	0	0	na
Singapore	15 059	23 258	25 310	28 375	31 210	17 538	29 545	32 429	36 355	40 486
Sri Lanka	29	50	50	50	na	0	0	0	0	na
Syria	0	0	0	0	na	141	295	647	0	0
Taiwan	5 261	5 732	5 300	6 413	7 200	72	163	10	53	55
Thailand	341	449	637	1 200	1 800	0	1	11	186	200
Turkey	10 927	15 600	11 800	8 114	4 000	124	2 800	900	486	1 000
United Arab Emir.	7 492	7 515	8 000	8 000	na	1 500	1 500	1 500	1 500	na
Yemen	50	50	50	50	na	350	350	350	350	na

## Asia

## America, North

Country	Imports					Exports				
	1989	1990	1991	1992	(1993 <sup>1)</sup> )	1989	1990	1991	1992	(1993 <sup>1)</sup> )
Barbados	15	15	15	15	na	55	55	55	55	na
Belize	95	95	95	95	na	20	20	20	20	na
Canada	300	170	381	315	350	1 720	1 421	5 028	8 856	7 500
Costa Rica	0	8	1	5	0	na	na	na	na	na
Cuba	0	0	0	0	na	1 000	1 000	1 000	1 000	na
Dominican Rep.	na	na	na	na	na	7	46	43	50	50
Guatemala	0	0	0	0	na	257	275	126	162	200
Haiti	30	30	30	30	na	0	0	0	0	na
Honduras	35	35	0	0	na	258	487	30	117	226
Jamaica	0	0	0	0	na	40	40	40	40	na
Mexico	0	0	0	0	na	3	8	4	4	5
Neth. Antilles	1 679	1 585	1 600	1 600	na	0	0	0	0	na
Panama	25	163	154	140	140	0	0	0	0	na
Trinidad-Tobago	20	20	20	20	na	0	0	0	0	na
United States	2 556	2 677	5 593	4 270	4 500	141 727	164 301	179 407	205 595	210 000

# STATISTICS

## Imports - Exports of Cigarettes Selected Countries (Million Pieces)<sup>1)</sup>

### America, South

Country	Imports					Exports				
	1989	1990	1991	1992	1993 <sup>1)</sup>	1989	1990	1991	1992	1993 <sup>1)</sup>
Argentina	150	1 600	2 000	2 500	2 500	8	500	3 000	1 000	1 000
Brazil	0	0	0	0	na	0	9 887	19 872	25 870	75 000
Chile	68	20	3	0	0	43	30	205	585	680
Colombia	14 045	13 395	13 900	13 903	12 822	294	525	2 982	3 000	3 050
Ecuador	0	0	0	0	na	100	100	100	100	na
Paraguay	1 308	2 225	4 875	2 240	2 600	1 180	825	4 078	1 300	1 525
Surinam	10	10	10	10	na	0	0	0	0	na
Uruguay	40	40	40	40	na	2	2	2	2	na
Venezuela	0	0	0	0	na	3 927	8 000	8 964	10 800	10 800

### Europe

Country	Imports					Exports				
	1989	1990	1991	1992	1993 <sup>1)</sup>	1989	1990	1991	1992	1993 <sup>1)</sup>
EU										
Belgium/Luxembourg	2 978	3 300	4 522	5 341	5 000	13 639	13 434	12 455	14 238	14 200
Denmark	126	141	160	158	150	3 328	3 479	3 525	3 278	3 500
France	45 902	47 878	50 143	50 714	51 000	5 198	7 565	3 354	7 718	9 000
Germany	11 508	11 211	8 369	7 773	8 500	48 166	54 320	64 808	77 555	85 000
Greece	2 789	3 496	5 223	6 750	7 600	2 600	4 030	4 624	5 800	6 000
Ireland	450	450	450	450	na	2 000	2 100	2 100	2 100	na
Italy	32 442	34 483	34 496	35 545	36 000	345	414	400	1 029	1 500
Netherlands	12 591	14 239	13 609	18 686	18 000	61 228	68 332	76 549	74 063	75 000
Portugal	39	104	410	1 089	1 300	93	144	139	146	155
Spain	1 130	890	1 291	1 187	1 200	805	726	736	4 527	2 000
United Kingdom	10 630	13 496	14 338	15 000	15 000	34 771	41 355	46 141	49 000	49 000
Other Western Europe										
Austria	376	475	453	444	450	691	1 609	1 651	2 922	3 000
Finland	30	55	81	51	30	1 471	1 418	1 462	1 471	1 710
Malta	56	56	56	56	na	220	220	220	220	na
Norway	1 206	1 521	1 329	1 284	1 300	21	53	44	84	90
Sweden	1 555	1 554	1 612	1 660	na	842	534	478	450	na
Switzerland	350	362	478	400	420	12 500	15 430	16 824	18 748	18 350
Central and Eastern Europe										
Albania	0	0	0	0	na	4 100	4 100	4 100	4 100	na
Bulgaria	200	400	150	5 500	4 000	68 800	81 200	90 624	65 647	51 000
Czechoslovakia	2 500	2 500	2 600	2 400	100	100	100	100	250	250
Hungary	1 025	427	600	600	600	150	160	170	170	170
Poland	14 773	12 000	23 145	10 000	10 000	0	554	878	2 000	2 000
Romania	100	100	8 000	9 600	11 000	0	0	0	0	na
Russian Federation	28 274	45 900	51 208	36 200	34 000	0	0	0	0	na
Yugoslavia	0	0	0	0	na	2 043	3 805	6 664	2 000	na

## Imports - Exports of Cigarettes Selected Countries (Million Pieces)<sup>1)</sup>

### Africa

Country	Imports					Exports				
	1989	1990	1991	1992	1993 <sup>1)</sup>	1989	1990	1991	1992	1993 <sup>1)</sup>
Algeria	0	0	0	0	na	0	0	0	0	na
Angola	300	300	300	300	na	0	0	0	0	na
Benin	400	400	400	400	na	0	0	0	0	na
Cameroon	5	5	5	5	na	0	0	0	0	na
Chad	50	50	50	50	na	0	0	0	0	na
Congo	0	0	0	0	na	3	3	3	3	na
Cote d'Ivoire	500	500	500	500	na	430	430	430	430	na
Egypt	0	0	30	110	110	707	750	2 363	2 400	3 000
Ethiopia	200	200	200	200	na	0	0	0	0	na
Ghana	33	33	33	33	na	0	0	0	0	na
Kenya	37	37	40	40	na	0	0	0	0	na
Liberia	180	200	200	200	na	0	0	0	0	na
Libya	2 200	2 200	2 200	2 200	na	0	0	0	0	na
Madagascar	1	1	1	1	na	0	0	0	0	na
Malawi	0	0	0	0	na	20	5	24	25	20
Mauritius	17	17	17	17	na	0	0	0	0	na
Morocco	1 767	1 630	2 234	3 228	1 963	6	6	0	0	na
Mozambique	0	0	0	0	na	0	0	0	0	na
Niger	700	700	700	700	na	0	0	0	0	na
Nigeria	8 750	8 500	8 500	8 500	na	0	0	0	0	na
Reunion	300	300	300	300	na	0	0	0	0	na
Senegal	500	500	500	500	na	30	30	30	30	na
Sierra Leone	13	13	13	13	na	0	0	0	0	na
South Africa	565	723	677	650	750	4	6	63	60	65
Sudan	400	400	400	400	na	0	0	0	0	na
Tanzania	0	0	0	0	na	510	575	575	575	na
Togo	1 049	1 040	860	954	na	0	0	0	0	na
Tunisia	231	1230	1 554	1 939	2 222	0	0	0	0	na
Zaire	0	0	0	0	na	0	0	0	0	na
Zimbabwe	0	0	0	0	na	150	345	340	700	700

### Oceania

Country	Imports					Exports				
	1989	1990	1991	1992	1993 <sup>1)</sup>	1989	1990	1991	1992	1993 <sup>1)</sup>
Australia	576	476	473	657	600	354	872	462	426	450
Fiji	14	14	14	14	na	12	12	12	12	na
New Zealand	15	15	15	15	na	75	75	75	75	na
Papua New Guinea	4	4	4	4	na	0	0	0	0	na

Notes: <sup>1)</sup> Estimates are included in the absence of reasonable data.

<sup>2)</sup> Forecast.

<sup>3)</sup> na = not available.

Source: USDA F1 8/93





4









	1988	1992	1993	CGR % 88-93	Change % 93/92	
Total World Ex. USA	4685.4	4767.2	4773.2	0.4%	0.1%	
BAT Group inc Mex.	500.0	519.5	497.7	-0.1%	-4.2%	
BAT Group ex. Mex.	471.8	519.5	497.7	1.1%	-4.2%	
BAT Ind	211.8	219.9	203.8	-0.8%	-7.3%	
BATCo inc. Mex.	288.2	299.6	293.9	0.4%	-1.9%	including licenses + associates.
BATCo ex. Mex.	260.0	299.6	293.9	2.5%	-1.9%	
Philip Morris	305.4	421.2	459.7	8.5%	9.1%	
Rothmans	176.6	175.7	162.8	-1.6%	-7.3%	
R J Reynolds	110.2	143.9	147.5	6.0%	2.5%	

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Cigarette Volumes by Region: The Big Four

BAT	1990	1991	1992	1993	% Change 93/92	CGR 90/93
Total	553	570	581	549	-5.5%	-0.3%
Europe	71	74	95	94	-1.4%	9.4%
North America	83	85	86	77	-10.4%	-2.4%
Latin America	192	188	165	157	-4.7%	-6.5%
Africa/M. East	48	54	56	44	-21.0%	-3.1%
Sub Continent	92	93	91	89	-2.3%	-1.1%
Far East	66	76	88	88	0.1%	10.0%

Philip Morris	1990	1991	1992	1993	% Change 93/92	CGR 90/93
Total	589	638	636	654.4	3.0%	3.6%
Europe	174	205	202	233.5	15.4%	10.2%
North America	231	231	224	204.1	-8.9%	-4.1%
Latin America	68	76	79	82.0	3.6%	6.3%
Africa/M. East	20	21	23	22.8	0.4%	3.8%
Sub Continent	18	19	20	17.1	-15.1%	-1.2%
Far East	77	85	87	95.0	9.0%	7.3%

R.J. Reynolds	1990	1991	1992	1993	% Change 93/92	CGR 90/93
Total	269	278	290	299	3.1%	3.6%
Europe	56	73	81	91	12.6%	17.5%
North America	165	151	154	148	-3.8%	-3.5%
Latin America	8	5	5	6	21.2%	-7.3%
Africa/M. East	14	16	16	17	3.8%	4.9%
Sub Continent	-	-	-	-	-	-
Far East	26	33	35	38	9.0%	12.6%

Rothmans	1990	1991	1992	1993	% Change 93/92	CGR 90/93
Total	178	180	176	163	-7.4%	-3.0%
Europe	78	77	76	69	-8.9%	-3.8%
North America	7	7	6	5	-13.6%	-10.9%
Latin America	2	2	2	2	0.0%	0.0%
Africa/M. East	46	47	47	46	-0.4%	-0.1%
Sub Continent	8	7	7	6	-9.0%	-7.4%
Far East	37	41	39	34	-11.9%	-3.0%

% of Total Business by Region

BAT	1990	1991	1992	1993
Total	100%	100%	100%	100%
Europe	13%	13%	16%	17%
North America	15%	15%	15%	14%
Latin America	35%	33%	28%	29%
Africa/M. East	9%	9%	10%	8%
Sub Continent	17%	16%	16%	16%
Far East	12%	13%	15%	16%

Philip Morris	1990	1991	1992	1993
Total	100%	100%	100%	100%
Europe	30%	32%	32%	36%
North America	39%	36%	35%	31%
Latin America	12%	12%	12%	13%
Africa/M. East	3%	3%	4%	3%
Sub Continent	3%	3%	3%	3%
Far East	13%	13%	14%	15%

R.J. Reynolds	1990	1991	1992	1993
Total	100%	100%	100%	100%
Europe	21%	26%	28%	30%
North America	61%	54%	53%	49%
Latin America	3%	2%	2%	2%
Africa/M. East	5%	6%	5%	6%
Sub Continent	0%	0%	0%	0%
Far East	10%	12%	12%	13%

Rothmans	1990	1991	1992	1993
Total	100%	100%	100%	100%
Europe	44%	43%	43%	42%
North America	4%	4%	3%	3%
Latin America	1%	1%	1%	1%
Africa/M. East	26%	26%	26%	28%
Sub Continent	4%	4%	4%	4%
Far East	21%	23%	22%	21%

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