

60 Month Shipments - Monthly
Database as of SEP 1997

MSA Vol Shipped Tot

Sebastian
Parl. 100 RC.

	Tot Industry Tot United States	Tot Industry Region 1	Tot Industry Florida
JAN 1997	34,922,521,510	6,515,107,920	2,131,184,000
FEB 1997	34,903,912,620	6,263,329,100	2,257,984,320
MAR 1997	39,819,599,524	7,124,926,300	2,495,202,200
APR 1997	36,983,853,296	6,688,516,680	2,068,161,200
MAY 1997	42,861,813,945	7,557,524,862	2,455,015,469
JUN 1997	43,070,628,006	8,032,105,871	2,510,752,678
JUL 1997	44,177,796,790	8,217,205,292	2,465,762,255
AUG 1997	42,627,495,646	7,653,378,848	2,432,520,423
SEP 1997	40,997,446,069	7,674,280,432	2,189,116,990
Total 97	360,365,067,406	65,726,375,305	21,005,699,535
	482,125,177,830	87,933,995,962	28,103,103,047
Soft 100 share		0.73%	0.31%
Box share		58%	48%
100Box share		0.42%	0.15%
With 12% increment		0.47%	0.17%

Parliament 100s Box

	Region 1	Florida
Parl 100s Box FY	414,987,199	46,935,002
By months	34,582,267	3,911,250
8 months	276,658,132	31,290,001
Pipeline 6 Weeks <i>1/4 Ind. Parls</i>	18,319,582	5,854,813
Total	294,977,715	37,144,814
Add payback for Pipeline		

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