

J. PHIL CARLTON, ESQUIRE



P.O. Box 67  
PINETOPS, NORTH CAROLINA 27864  
email: pcarlton@ccounsel.com  
www.ccifg.com

UNITED FEDERAL BANK BUILDING  
108 N. 3RD STREET  
PINETOPS, NORTH CAROLINA 27864

(919) 827-5141  
FACSIMILE (919) 827-5487

October 8, 1997

The Honorable Kent Conrad  
United States Senate  
SFI-530 Hart Senate Office Building  
Washington, DC 20510-3403

Dear Senator Conrad:

Enclosed is the response from Lorillard Tobacco Company, Philip Morris Companies Inc., R. J. Reynolds Tobacco Company and UST, Inc. to your request for a financial analysis of the impact on the industry of the proposed resolution. Brown & Williamson Tobacco Company will be providing you with a supplement within the next day or so.

Please let me know if I can be of additional service to you and/or members of the Task Force.

With kindest regards.

Sincerely,

Phil Carlton

Enclosure

JPC:cda

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