

FEDERAL TRADE COMMISSION  
WASHINGTON, D. C. 20580

October 16, 1981

Miss Kathy Lonsonczy  
Damans Associates  
1270 Piccard Drive  
Rockville, Maryland 20850

Dear Miss Losonczy:

In accordance with the cigarette contract number L0581, I am enclosing a copy of the "Order List" which is to be used along with a copy of the instructions and geographic locations to be visited. Cigarette pick-up should start by November 23, 1981 and end December 7, 1981. The packages should be sent so as to reach our laboratory by December 30, 1981.

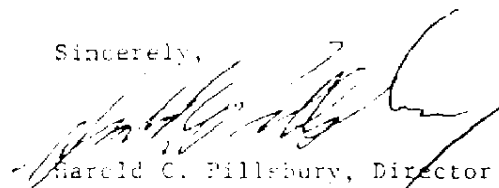
Your attention is directed to section D.4 as these are the only acceptable methods of shipping cigarettes to our laboratory.

Reference this letter by date when you send the bill and store receipts as required under section D.5 of the contract to me and I will see that they are passed on to our finance section for payment.

In regards to section D.5 (e) it is my intention to use the average cost of a pack of cigarettes of each location to determine any credit which will be applied to the bill.

If you have any questions please do not hesitate to call on us at any time.

Sincerely,



Harold C. Pillsbury, Director  
Tobacco Research Laboratory

HCP:vs

Enclosure

TITL00-03521