

A

TIER I & II NEWPORT \$4.00 CARTON FLOOR DISPLAY PLACEMENTS

Note: Report Retail Placements Within Assigned Geography Only

Div. Reg. Area	MARCH 1998 PLACEMENTS							APRIL 1998 PLACEMENTS							MAY 1998 PLACEMENTS							JUNE 1998 PLACEMENTS						
	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total March Placements	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total April Placements	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total May Placements	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total June Placements
	40 Ctn	90 Ctn		40 Ctn	90 Ctn			40 Ctn	90 Ctn		40 Ctn	90 Ctn			40 Ctn	90 Ctn		40 Ctn	90 Ctn			40 Ctn	90 Ctn		40 Ctn	90 Ctn		
1/01/012	21	64	85	5	7	12	97	11	19	30	3	5	8	38	11	22	33	6	4	10	43			0			0	0
1/01/013	9	10	19			0	19	11	9	20	1	0	1	21	3	10	13	0	0	0	13			0			0	0
1/01/014	11	32	43			0	43	17	6	23	0	0	0	23	6	18	24	0	0	0	24			0			0	0
1/01/017	7	9	16	2		2	18	15	11	26	0	0	0	26	12	13	25	2	0	2	27			0			0	0
1/01/020	6	18	24			0	24	8	16	24	0	0	0	24	4	17	21	0	0	0	21			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
Total	54	133	187	7	7	14	201	62	61	123	4	5	9	132	36	80	116	8	4	12	128	0	0	0	0	0	0	0

Div. Reg. Area #	JULY 1998 PLACEMENTS							AUGUST 1998 PLACEMENTS							SEPTEMBER 1998 PLACEMENTS							OCTOBER 1998 PLACEMENTS						
	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total July Placements	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total August Placements	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total September Placements	# of Indpnt Placements		Total Ind.	# of Chain Placements		Total Chain	Total October Placements
	40 Ctn	90 Ctn		40 Ctn	90 Ctn			40 Ctn	90 Ctn		40 Ctn	90 Ctn			40 Ctn	90 Ctn		40 Ctn	90 Ctn			40 Ctn	90 Ctn		40 Ctn	90 Ctn		
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
			0			0	0			0			0	0			0			0	0			0			0	0
Total	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

87710 Tier II 54 Ctn 4.30.8

80315170

4.30.8

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Report the Number Chain Headquarters Within Your Geography Sold, and Number of Stores Involved (Both Inside and Outside of Assigned Geography).

Div. Reg. Area	MARCH 1998 PLACEMENTS				APRIL 1998 PLACEMENTS				MAY 1998 PLACEMENTS				JUNE 1998 PLACEMENTS				JULY 1998 PLACEMENTS				AUGUST 1998 PLACEMENTS				SEPTEMBER 1998 PLACEMENTS				OCTOBER 1998 PLACEMENTS			
	# of Chain Hdqtrs	# of Displays Sold			# of Chain Hdqtrs	# of Displays Sold			# of Chain Hdqtrs	# of Displays Sold			# of Chain Hdqtrs	# of Displays Sold			# of Chain Hdqtrs	# of Displays Sold			# of Chain Hdqtrs	# of Displays Sold			# of Chain Hdqtrs	# of Displays Sold						
		Sold	40 Ctn	90 Ctn		Total	Sold	40 Ctn		90 Ctn	Total	Sold		40 Ctn	90 Ctn	Total		Sold	40 Ctn	90 Ctn		Total	Sold	40 Ctn		90 Ctn	Total	Sold	40 Ctn	90 Ctn	Total	
1/01/012	2	2	4	6	2	1	2	3	2	2	2	4				0				0				0				0				0
1/01/019	2	48	22	70	2	2	10	12	0	0	0	0				0				0				0				0				0
1/01/019A	3	4	2	6	2	0	3	3	2	3	1	4				0				0				0				0				0
				0				0				0				0				0				0				0				0
				0				0				0				0				0				0				0				0
				0				0				0				0				0				0				0				0
				0				0				0				0				0				0				0				0
				0				0				0				0				0				0				0				0
				0				0				0				0				0				0				0				0
				0				0				0				0				0				0				0				0
Total	7	54	28	82	6	3	15	18	4	5	3	8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

SIZING: TIER II \$4.00 Ctns

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