

NATIONAL	TOTAL	RETURNS	SALES	%
		31,837.54	1,843,821.94	1.73%
	ALL OTHERS	4,093.67	141,438.60	2.89%

VOL CHG PREV  
YR YTD  
- 4,286.87

					Returns as % of Sales
	KOOL	6,018.84	389,804.23	1.54%	BARCLAY 5.30
	GPC	12,715.66	720,519.07	1.76%	BELAIR 5.46
	MISTY	2,689.74	165,784.50	1.62%	RALEIGH 6.13
	CARLTON	3,254.57	135,976.50	2.39%	AMERICAN 16.13
	CAPRI	398.94	77,450.91	0.52%	RALEIGH EX 9.93
	PALL MALL	812.57	107,703.00	0.75%	RICHLAND 9.64
	VICEROY	1,310.42	67,895.63	1.93%	
	TAREYTON	543.13	37,249.50	1.46%	
		27,743.87	1,702,383.34	1.63%	

AREA 01	TOTAL	RETURNS	SALES	%
		6,530.31	301,148.41	2.17%
	ALL OTHERS	907.26	40,383.57	2.25%

VOL CHG PREV  
YR YTD  
+ 416.34

					Returns as % of Sales
	KOOL	1,316.65	69,590.40	1.89%	BARCLAY 5.33
	GPC	2,398.08	77,329.95	3.10%	BELAIR 5.02
	MISTY	543.13	28,185.00	1.93%	RALEIGH 5.26
	CARLTON	684.15	27,630.00	2.48%	AMERICAN 23.45
	CAPRI	78.32	11,944.49	0.66%	RALEIGH EX 13.88
	PALL MALL	192.68	25,346.00	0.76%	RICHLAND 7.59
	VICEROY	278.06	10,880.50	2.56%	
	TAREYTON	131.98	9,858.50	1.34%	
		5,623.05	260,764.84	2.16%	

AREA 02	TOTAL	RETURNS	SALES	%
		6,320.01	353,779.40	1.79%
	ALL OTHERS	752.94	27,167.97	2.77%

VOL CHG PREV  
YR YTD  
- 3,161.00

					Returns as % of Sales
	KOOL	1,192.31	83,510.48	1.43%	BARCLAY 4.12
	GPC	2,451.16	106,753.26	2.30%	BELAIR 6.48
	MISTY	575.21	43,474.00	1.32%	RALEIGH 5.72
	CARLTON	708.93	29,964.50	2.37%	AMERICAN 38.34
	CAPRI	90.97	18,553.45	0.49%	RALEIGH EX 8.37
	PALL MALL	160.63	20,145.00	0.80%	RICHLAND 12.15
	VICEROY	283.64	17,898.24	1.58%	
	TAREYTON	104.22	6,312.50	1.65%	
		5,567.07	326,611.43	1.70%	

AREA 03		RETURNS SALES		%
	TOTAL	6,326.24	351,112.97	1.80%
	ALL OTHERS	922.09	26,726.52	3.45%

VOL CHG PREV  
YR YTD  
- 1,694.43

					RETURNS as % of Sales
	KOOL	1,329.89	88,189.98	1.51%	BARCLAY 5.39
	GPC	2,216.08	122,739.22	1.81%	BELAIR 4.27
	MISTY	567.73	31,025.50	1.83%	RALEIGH 6.23
	CARLTON	648.43	22,627.50	2.87%	AMERICAN 20.64
	CAPRI	84.19	13,573.00	0.62%	RALEIGH EX 10.67
	PALL MALL	167.44	22,375.00	0.75%	RICHLAND 6.90
	VICEROY	282.20	16,377.25	1.72%	
	TAREYTON	108.19	7,479.00	1.45%	
		5,404.15	324,386.45	1.67%	

AREA 04		RETURNS SALES		%
	TOTAL	8,512.96	416,167.33	2.05%
	ALL OTHERS	1,138.28	28,048.63	4.06%

VOL CHG PREV  
YR YTD  
- 11.98

					RETURNS as % of Sales
	KOOL	1,423.52	92,630.28	1.54%	BARCLAY 6.93
	GPC	3,765.83	175,672.51	2.14%	BELAIR 6.93
	MISTY	674.22	37,895.00	1.78%	RALEIGH 7.75
	CARLTON	759.10	25,264.50	3.00%	AMERICAN 22.02
	CAPRI	102.87	16,955.99	0.61%	RALEIGH EX 8.60
	PALL MALL	190.86	18,436.50	1.04%	RICHLAND 12.23
	VICEROY	336.28	16,000.92	2.10%	
	TAREYTON	122.00	5,263.00	2.32%	
		7,374.68	388,118.70	1.90%	

AREA 05		RETURNS SALES		%
	TOTAL	3,991.52	348,760.45	1.14%
	ALL OTHERS	361.45	18,216.16	1.98%

VOL CHG PREV  
YR YTD  
+ 149.51

					RETURNS as % of Sales
	KOOL	720.16	47,048.73	1.53%	BARCLAY 4.77
	GPC	1,812.66	195,612.68	0.93%	BELAIR 6.19
	MISTY	317.56	15,950.00	1.99%	RALEIGH 5.17
	CARLTON	438.72	25,368.50	1.73%	AMERICAN 15.28
	CAPRI	41.24	15,607.91	0.26%	RALEIGH EX 51.28
	PALL MALL	98.44	18,414.50	0.53%	RICHLAND 3246.00
	VICEROY	126.28	4,790.47	2.64%	
	TAREYTON	75.01	7,751.50	0.97%	
		3,630.07	330,544.29	1.10%	