



IMPORTANT

TO: ALL SECTION MANAGERS AND AREA KEY ACCOUNTS MANAGERS
CC: ALL AREA VICE PRESIDENTS AND DIVISIONAL VICE PRESIDENT OF
NATIONAL ACCOUNTS

PERIOD 1 - 1998 NATIONAL CHAIN SPEND ADJUSTMENTS

In C #3426, dated 3/26/98, you were informed that separate national chain planning had been reinstated. You were also advised that payments for the original 9 national chains for January and February would be charged against the newly established national chain budget codes for 1998.

In order to facilitate these charges, we identified, by section, any and all payments that were made to the national chains. This resulted in what will be two types of transfers:

Transfer A – The transfer of funds within section from their regular budget lines into the appropriate national chain budget.

Transfer B – The transfer of funds from a section that was charged for an "outside" national chain to the Section Manager/AKAM that controls the national chain.

Please review that attached SPEND.XLS file to determine the type of transfer(s) that will take place for your section. Note: All transfers will take place on Monday, April 20.

If you have any questions/issues/discrepancies regarding these transfers, please contact Michael Flaherty at extension 7438 prior to April 20. If we do not hear from you it will be assumed that the transfers are correct.

Thank you for all your patience and cooperation during the process of reinstating the national chains.

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NATIONAL CHAIN **SPEND** ADJUSTMENTS

TRANSFER A

Adjustments from regular spend codes to national chain spend codes

(The correct section received the charge but, the spend did not go to the national chain account line)

<u>Chain</u>	<u>Section</u>		<u>Kool</u>		<u>GPC</u>		<u>Misty</u>
Emro	13	\$	58,233.75	\$	167,432.37	\$	-
Circle K	39	\$	7,086.00	\$	-	\$	-
Rite Aid	35	\$	29,463.80	\$	-	\$	-
Walgreens	16	\$	-	\$	9,968.00	\$	-

Section Adjustments

(The correct section did not receive the charge)

TRANSFER B

<u>Chain</u>	<u>Section to be Credited</u>		<u>Kool</u>		<u>GPC</u>		<u>Misty</u>
Walgreens	20	\$	-	\$	50,568.00	\$	-
Rite Aid	1	\$	-	\$	4,322.03	\$	297.16
	3	\$	-	\$	5,013.58	\$	965.77
	4	\$	-	\$	13,052.58	\$	2,912.17
	5	\$	-	\$	9,422.06	\$	2,124.69
	6	\$	-	\$	10,372.91	\$	1,670.10
	7	\$	-	\$	8,644.09	\$	1,604.66
	8	\$	-	\$	4,840.70	\$	736.90
	9	\$	-	\$	2,593.22	\$	297.16
	10	\$	-	\$	864.41	\$	148.58
	11	\$	-	\$	864.41	\$	148.58
	13	\$	-	\$	5,186.46	\$	1,069.78
	14	\$	-	\$	1,123.73	\$	148.58
	15	\$	-	\$	1,728.82	\$	713.18
	19	\$	-	\$	5,445.78	\$	832.05
	25	\$	-	\$	864.41	\$	-
	26	\$	-	\$	3,111.87	\$	297.16
	27	\$	-	\$	1,728.82	\$	193.15
	28	\$	-	\$	2,074.58	\$	193.15
	29	\$	-	\$	2,593.22	\$	252.59
	30	\$	-	\$	2,593.22	\$	252.59
Total Rite Aid		\$	-	\$	86,440.90	\$	14,858.00